

Cynthia DeLuca

INSTRUCTOR

Credentials

- Previous Broker/Founder of Largest Independent Real Estate Company in Central Florida
- Successfully sold company in 2016, 113 Agents, 15 staff
- Florida State Permitted Instructor
- Teaching since 2002
- REBAC Instructor
- NAR Speaker
- Florida REALTORS® Educator of the Year
- Orlando Regional REALTOR® Association Educator of the Year
- Authored over 45 courses
- Speaker: Triple Play Convention (NY, NJ, PA)
- Speaker: Georgia Convention

Ask

Ask Cynthia about a customized course for you.

Contact

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Course Topics

- Retire! Building a Sell-able Business
- How to Increase Business by 45%
- Being Fair: a look at FCRA and FDCPA (property managers)
- The Top 12 Myths of Real Estate & Busting Them
- Rags to Riches in 90 days
- Fishing in a Big Ocean and how to differentiate yourself
- Listings with a Purpose
- Buyers Within Niches
- Quit Buying Leads!
- Making Money with FSBO's and Off Market Leads
- Time's Up: Working With Expired Listings
- Dream Big! Goal Setting and Vision Boards
- Specific For Brokers:
- Selling Your Brokerage Company and profiting from it
- Be an Exceptional Broker for all agents
- How to adapt millennials into your team and retain them
- Co-Existing with Teams and profiting with them

